

Document Solutions Analysis For

City of Rockville

Current Equipment

- Konica C452
 - 45 page per minute bw and color
 - Network Color Scanning
 - Network Color Printing
 - (2) 500 sheet paper trays w. large capacity
 - Staple Finisher
 - Fax
- HP M3035xs (front desk)
 - 35 page per minute bw desktop
 - (1) 500 sheet paper tray w. 50 sheet bypass

Total Costs

- Summary
 - Konica Volume Mono 12,505/month
 - Konica Volume Color 259/month
 - HP Volume Mono 938/month

- Total Operational \$555.24 per month

- Monthly Total \$555.24

New Option

- Konica C454e - New
 - 45 page per minute bw and color
 - Network Color Printing
 - Network Color Scanning
 - Fax
 - (2 or 4) 500 sheet paper trays w. 100 sheet bypass
 - Staple Finisher
- Samsung M4080fx (Desktop)
 - 42 page per minute bw
 - Network Color Scanning
 - (1) 520 sheet paper tray w. 100 sheet bypass

New Option

- 60 month agreement
 - Includes 12,500bw and 250 color prints/copies per month for Konica
 - Includes 900bw prints/copies per month for Samsung
 - Includes Hard Drive Disposition and Certificate
 - Includes all delivery, setup, training, networking etc.
 - Includes all toner, service, parts, labor, travel etc.
 - \$449.43/ month
 - **\$106/month or \$1,270 annual savings**