



DEC 14 2012

December 13, 2012

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City of Rockville  
c/o Rena Weber, City Administrator  
Mayor and City Council  
PO Box 93  
Rockville, MN 56369

**Re: 2013 Legal Representation and Rates  
Our File No. 16642.001**

Dear Mayor and City Council:

Once again, we want to thank you for allowing us the opportunity to serve you. As we look to a new year, we continue to enjoy representing our municipal clients, like the City of Rockville, and assisting you in providing quality service to your constituents.

As you know, our firm remains a leader in providing municipal services to Central Minnesota communities, and the services that we provide to city clients continue to grow. Our structure allows us to focus our practice, and provide to you an entire department of attorneys with special expertise representing local governments, and even more specialized expertise in specific areas of municipal law, including labor and employment, land use, economic development, eminent domain, annexations, litigation and appeals, wetlands and drainage. This diversity gives each of our governmental clients the strength of an army of legal professionals.

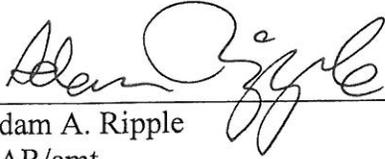
As we look forward to serving you, we have attached our municipal rates for 2013. For our governmental clients, we offer rates which are significantly lower than our firm charges non-governmental clients. These rates will be applied to work beginning January 1st. We understand the financial realities of government and we remain vigilant to keep the total costs of services in line with your expectations. Of course, as you are well aware, rates represent only part of the story. Our firm does not charge for the garden variety reimbursements such as postage, copies, secretary typing time, etc.

Our success and growth has been built on strong client relationships, and our focus on the total cost to our clients has been at the very foundation of those relationships.

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Thank you, again, for your business and confidence, and we look forward to serving you another year.

Sincerely,



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Adam A. Ripple  
AAR/cmt  
Enclosure

Sincerely,



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Igor S. Lenzner  
ISL/cmt

## Municipal Rate Fee Schedule 2013

Standard rate includes general advice, general land use related advice, employment and labor advice, and general meeting attendance (not related to a specific project):		
Attorney 0-3 years experience	113.00	\$116.00 per hour
Attorney 4 plus years experience	171.00	\$175.00 per hour
Paralegal	96.00	\$ 98.00 per hour
Legal Tech.	54.00	\$ 55.00 per hour
Word Processor		No Charge
<b>Rates for projects, whether or not reimbursed by other sources, including development agreements and related advice; infrastructure and utility related installation and reimbursement contracts; state aid projects; state and federally funded projects; assessment projects and appeals; significant contracts such as real estate purchases and sales, land use agreements, zoning and ordinance enforcement, joint powers agreements, and business subsidy packages; eminent domain and relocation; significant land use applications/permits; litigation; and tax increment and abatement projects:</b>		
Attorney 0-3 years experience	143.00	\$146.00 per hour
Attorney 4 plus years experience	194.00	\$198.00 per hour
Paralegal	113.00	\$116.00 per hour
Legal Tech.	71.00	\$ 73.00 per hour
Word Processor		No Charge

There is NO CHARGE for internal copies, faxes, long distance phone calls, or mileage. Actual out of pocket costs shall be passed through to the client.