

# CITY OF ROCKVILLE

P.O. BOX 93

229 Broadway Street East

ROCKVILLE, MN 56369

For Your Information – FYI

Council Action Needed – CA

## AGENDA

LAST MONDAY of the MONTH

REGULAR COUNCIL MEETING

Monday, August 31, 2020

Rockville City Hall

9:00 a.m.

1. **Call to Order**
2. **Roll Call** – (Silence Electronic Devices)
3. **Additions/Approval of Agenda**
4. **Stickney Hill Dairy One-year Permit**
5. **Rockville Crossing**
6. **2021 Budget**
7. **Public Works Building**
8. **25536 Lake Road – Storm Water**
9. **Council Action**
  - a) MARCO COPIER
  - b) Council Monitor
10. **Other**
11. **Adjourn**

Roll Call- BH.JT.BB.DW.DS

SIGNIFICANT INDUSTRIAL USER AGREEMENT  
AND PERMIT FOR INDUSTRIAL DISCHARGE TO THE  
COLD SPRING, MINNESOTA WASTEWATER TREATMENT FACILITIES

This Permit entered into by and between Stickney Hill Dairy, LLC (Permittee) and the City of Rockville, Minnesota, allows the discharge of industrial wastes to the City of Cold Spring, Minnesota Municipal Wastewater Treatment Facilities and collection system pursuant to the Sewage Treatment Capacity Agreement by and between the City of Cold Spring and the City of Rockville, from the address and facilities described herein.

This Permit contains the following Sections:

- 1.0 Background Data
- 2.0 Discharge Limits
- 3.0 Specific Conditions
- 4.0 General Conditions

This Permit is issued in accordance with City of Rockville Ordinance 2003-08A and Section 247 of the City of Cold Spring Code of Ordinances.

This Permit supersedes any previous permit.

Effective Date: ~~April 1~~October 15, 2020

Expiration Date: ~~March 31~~October 15, 2021

Permittee: Stickney Hill Dairy, LLC

City of Rockville, MN

By \_\_\_\_\_  
Its \_\_\_\_\_

By \_\_\_\_\_  
Martin Bode, City Administrator

APPROVED AS TO FORM AND CONTENT:

City of Cold Spring

By \_\_\_\_\_  
Brigid Murphy, City Administrator

1.0. **Background Data.**

Company Name: Stickney Hill Dairy, LLC

Mailing Address: PO Box 355  
Rockville, MN 56369

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Address of Premises: 888 Prairie Court  
Rockville, MN 56369

Contact Person: Eric Borchardt

Phone: (320) 428-5063

Mailing Address: P.O. Box 355  
Rockville, MN 56369

Email: eborchardt@stickneydairy.com

- 1.1. SIC Code: \_\_\_\_\_
- 1.2. Description of Industrial Operation: Cheese Production
- 1.3. Description of Process Flow: See flow chart attached.
- 1.4. Description of Pretreatment Provided:
  
- 1.5. Hours of operation during peak: 8:00 am to 4:00 pm
- 1.6. Number of days of operation per week: Five
- 1.7. Describe any batch or periodic discharges:

2.0. **Effluent Limits and Monitoring Requirements:**

<b>Specific Limits and Monitoring Required by this Permit</b>				
Parameter	Daily Limitation	Average Monthly Limitation	Sample Frequency	Sample Type
Effluent Flow, MGD	.015	.012	Continuous	Totalizer
pH	5 – 10	5 -10	1 time/day	Grab
CBOD <sub>5</sub> , ppd	30	21	2 times/week	24 Hour Flow Composite
TSS, ppd	45	31	2 times/week	24 Hour Flow Composite
Total Phosphorus, ppd	4.5	3.0	2 times/week	24 Hour Flow Composite
Chlorides, mg/l	n/a	n/a	2 times/month	24 Hour Flow Composite
Ammonia-nitrogen, mg/l	n/a	n/a	2 times/month	24 Hour Flow Composite
Mercury, ng/l	n/a	n/a	2 times/year	Grab
Maximum discharge flow rate shall be 3600 gallons per minute. <u>Service discharge pipe to the trapezoidal flume meter shall not be surcharged</u>				

2.1. Reservation of Capacity. The City of Rockville shall reserve for the Permittee’s use the agreed upon amount of effluent treatment capacity set forth in 2.0 above under the Sewage Treatment Capacity Agreement with the City of Cold Spring for the length of this Permit as set forth in paragraph 3.1, with the specific understanding that the Permittee may transport some or all of their effluent waste on a permanent, temporary or semi-permanent basis to another treatment facility. Such transport shall be at Permittee’s sole cost and expense. The parties acknowledge the need for discharge into the Rockville system may be on a temporary, interrupted, spontaneous, short-term or long-term basis depending upon the Permittee’s needs and within the above permit limitations. It is the specific intent and purpose of this provision that the Permittee may rely upon the capacity provided herein for its uses at a time of day and rates of discharge within the above permit limitations fitting their needs without concern as to its

availability, provided they provide the City of Rockville with reasonable notice of their intent to discharge. In the event of emergency need to discharge, notice given immediately prior to the event, if known, shall be acceptable. Such notice shall include Permittee's estimates with regard to the nature and length of the discharge according to the best information available to Permittee at the time. Nothing contained herein relieves Permittee from the requirement to meet permit limits.

2.2. Polished Water. The Permittee shall have the option, upon thirty days' advance notice, except in an emergency, to the City of Rockville, that it intends to discharge polished water within permitted volume limits with additional effluents being transported to another facility by Permittee. It is the parties understanding that this possible treatment option to split the stream is a value to the Permittee to provide them with operational flexibility at their increased cost. During the length of this permit, Stickney Hill Dairy shall transport waste to a facility such as St. Cloud and/or continue researching installation of a filtration plant that will allow polished effluent to flow to Cold Spring. It is within Stickney Hill Dairy's sole discretion to choose whether to transport waste to a facility such as St. Cloud and/or continue researching installation of a filtration plant in order to remain in compliance. One or both of these options shall be at Stickney Hill Dairy's sole expense. Polished water discharged into the City's sanitary sewer system will be billed at the rates set forth in the City's adopted fee schedule. Permittee anticipates yet-to-be-determined effluent activity and the parties will collaborate to enact best practices.

### 3.0. **Specific Conditions:**

3.1. General Authorization: The Permittee is authorized to discharge process wastewater in compliance with the limits and monitoring requirements specified in Section 2.0 of this permit beginning on ~~April 1~~October 15, 2020 and lasting through ~~March 31~~October 15, 2021 (the "Initial Term"). During the Initial Term the Permittee shall consider a variety of options to remain in compliance, which may include the installation of a building to house waste storage on the Permittee's site. In addition, the Permittee may consider hauling waste to another facility on a temporary or year-round basis to remain in compliance. Decisions such as this rest solely with Permittee. Permittee shall share its plans with the City and shall be responsible for complying with City of Rockville zoning ordinances and obtaining any necessary building permits required for its plans.

No discharge may take place under this permit after the above expiration date unless the Permittee received written authorization from the City of Rockville. Upon written request by the Permittee to the City of Rockville to renew the current permit, the City Council shall review Permittee's performance. Said written notice shall be received by the City of Rockville a minimum of ~~thirty-sixty~~ (630) days prior to the end of the Initial Term. The Permit shall be automatically extended-renewed for a period of five years beginning ~~April 1~~October 15, 2021, and successive five years thereafter, provided that there have been no more than two violations of the average monthly permit limitations (no more than one violation per month) within any rolling 12 month period, and Permittee is compliant with all other permit obligations, including being current on all financial obligations to the City. If there have been three or more violations of the average monthly permit limitations in the Initial Term, prior to renewal, the City of Rockville may require Permittee to submit a plan acceptable to the City to address how to prevent reoccurrence of previous violations.

3.2. Sampling Location: Permittee shall take a representative sample of the flow being discharged into the City's system at Permittee's effluent flow/sampling station. Sample point tubing is to be inserted 1 ½ feet into 6-inch effluent pipe internal to the collection tank. Samples will be triggered by individual flow events, thereby giving consistent sample information per discharge. Each party may inspect the sampling location or metering point at any reasonable time.

The City ~~shall~~<sup>has</sup> installed a Trapezoidal Flume meter in the right of way at a single point of service exiting the Permittee's property. Once the Trapezoidal Flume meter is ~~installed~~, certified and operational, the flow reading from the Trapezoidal Flume shall be used for the purposes of determining compliance with the discharge limits under the permit. Stickney Permittee shall timely pay all amounts invoiced by the City based upon those readings. Permittee agrees that it will not dispute invoices that contain only charges for sewer discharge. The City agrees that it will give Permittee notice prior to incurring engineering fees or other costs, other than late fees, that may be passed on to Permittee under the City Code

The City and Permittee shall share in real-time all electronic data, sampling data and results, calibration data and all meter readings necessary for usage in all sections of this permit. It is understood by the parties that the City's Trapezoidal Flume meter shall be installed at a single point of service exiting the Permittee's property within the right of way. The City agrees to calibrate the flume meter on a six-month schedule as per MPCA guidelines.

Should any discrepancy arise between data gathered by any process, by either party, it shall be shared with the other party. In the event the City uses a separate stilling well for level measurement, the City agrees to maintain the impulse line between the Trapezoidal Flume and stilling well on a bi-monthly basis to ensure no blockage and accurate readings at their cost.

During the times that Stickney Hill Dairy ships any or all process effluent waste to St. Cloud or another facility, Stickney may lock out the valve that discharges to the City of Rockville wastewater system.

3.3. Monthly Averages: For the purpose of determining compliance with the monthly limits specified in Section 2.0, an average of all daily loadings during any given calendar month will be used. The City shall set forth in a timely fashion the sampling procedures and state calculations that Stickney Hill Dairy must follow to be in compliance with this permit.

3.4. Instrumentalities: In accordance with this permit and monitoring requirements required in Section 2.0, the Permittee shall calibrate the sampling system annually. The City shall calibrate the Trapezoidal Flume meter on a six-month schedule. A record of such calibrations shall include the calculated flow, an initial reading before adjustment and final reading after calibration. Records shall be kept for a period of at least three years.

3.5. Compliance with City Sanitary Sewer Ordinances: The Permittee shall comply with the City of Cold Spring Code of Ordinances No. 247, Sanitary Sewer System, and Chapter 51 of the Rockville City Code and City of Rockville Ordinance No. 2003-08A, as the same may be amended from time to time.

3.6. Costs and Responsibilities Associated with this Agreement:

Permittee shall be responsible for the following:

- A. Reimbursing the City of Rockville for all of its enforcement costs related to Permittee's previous SIU Permit within 60 days after receipt of an invoice from the City. Subject to section 4.15.
- B. All costs associated with sampling and analysis, including shipping and handling.
- C. All costs and expenses relating to operation, maintenance, repair and replacement of Permittee's meters other than the City's Trapezoidal flume meter.

- D. All costs for additional sampling required due to violations.
- E. All enforcement costs, including engineering fees and reasonable attorney's fees, incurred by the City of Rockville or the City of Cold Spring due to violations of this permit, providing Stickney Hill Dairy is at fault.

Upon request, the City shall provide detail and/or explanation of the costs to be paid by Permittee. City shall be responsible for the following:

- A. All costs and expenses relating to operation, maintenance, repair and replacement of the Trapezoidal flume meter, unless such meter is damaged by Permittee.

Permittee shall not be responsible for the City of Rockville's violation of the Sewage Treatment Capacity Agreement with the City of Cold Spring unless such violations are directly attributable to violations of Permittee's limits herein.

#### 4.0. **General Conditions:**

4.1. Notifications: The Permittee, upon detection of any violations of the limits or monitoring requirements specified in Section 2.0, or accidental discharges under Section 4.7, shall notify the Cold Spring Wastewater Treatment Plant operator on duty at 320-685-4318 and the City of Rockville Public Works Department at 320-251-5836 on Monday through Friday between 8:00 a.m. and 4:00 p.m. or at 320-250-2601 at any other time. The Permittee shall re-sample for the violated parameter within five days after notice and continue to sample the violated parameter daily until in compliance. The Permittee shall continue to sample and test for all other parameters specified in Section 2.0 per the schedule required in Section 2.0. Detection shall include violations detected in all required monitoring *and* any other self-monitoring performed by Permittee. It is the parties understanding the results from lab data provided by the Permittee is not available on average for 2-3 weeks after sampling. If the City of Rockville believes Permittee is in violation of this permit, such City shall provide written or email notice to the Contact Person in paragraph 1 herein as soon as practical.

4.2. Composite Samples: For the purpose of the monitoring requirements specified in Section 2.0, a composite sample shall consist of a series of discrete samples collected in proportion to the flow rate at the time of collection. All samples will be analyzed by a laboratory certified by the Minnesota Pollution Control Agency.

4.3. Hazardous Wastes: The Permittee shall also notify the Cold Spring Wastewater Treatment Plant and the City of Rockville Public Works Department in advance in writing or by phone call of any discharge of a substance that would, if otherwise disposed of, be considered a hazardous waste. No discharge of any hazardous wastes may take place without the prior written approval of the Cold Spring Wastewater Treatment Plant. The City of Rockville shall not be obligated to accept discharges which contain pollutants which are likely to cause structural damage to the system (including the Cold Spring Wastewater Treatment Plant) or waste which is likely to cause disruption to the flow.

4.4. Monthly Written Report: The Permittee shall provide a report for the previous calendar month, no later than the 15<sup>th</sup> day of each month, which contains the following information:

- A. Daily discharge volume and monthly totals from the City's trapezoidal flume meter.
- B. Analysis results of 24-hour composite sample. The parties understand that customarily lab results from sample data is not available on average for 2-3 weeks from the final sample date.

4.5. Falsification: The Permittee shall not knowingly make a false statement, representation or certification in any record, report or plan required under this Permit.

4.6. Transferability: This Permit is non-transferable.

4.7. Accidental Discharge: The Permittee shall notify the Cold Spring Wastewater Treatment Plant immediately of any slug or accidental discharge of a substance or wastewater, unusually high flow, CBOD, TSS, phosphorus, or ammonia expected to be in violation of this Permit. Such notification shall not relieve the Permittee of any liability for any expense, loss or damage to the municipal treatment system or treatment process of either the City of Rockville or the City of Cold Spring, or for any fine, action or other penalty imposed by the MPCA or the EPA for such discharge. A detailed written statement by the Permittee describing the causes of the accidental discharge and the measures taken to prevent any further occurrence shall be submitted to the City of Rockville and the City of Cold Spring within fifteen (15) days of the date of occurrence. The City of Rockville shall notify the Permittee promptly upon learning of a violation of the City's NPDES Permit.

4.8. Sampling and Monitoring Devices: If there are changes in Permittee's processes or discharges, the City may require additional sampling and monitoring devices. Each party shall inform the other party as soon as it becomes known to them of the need for additional equipment and the expected costs. The parties shall meet to discuss the equipment and costs.

4.9. Inspection: The Permittee shall allow the City of Cold Spring and the City of Rockville personnel to enter upon the Permittee's premise, with accompaniment to inspect the monitoring point, collect samples, and determine compliance with this Permit.

4.10. Revocation and Suspension: The City of Rockville may revoke this Permit if Permittee fails to comply with the average monthly discharge limits of this Permit (no more than one violation per month) or any other obligations of this permit three times within a rolling twelve-month period, ~~or if Permittee fails to comply with any other obligations of this permit.~~ The City of Rockville may temporarily suspend this Permit and Permittee's discharge into the City's system upon 5 hours' notice, or as soon as possible to allow actions by Stickney Hill Dairy to recover valuable materials in process, to Permittee in the event of an emergency, or where such suspension is required by the MPCA, the EPA, or other applicable State and Federal regulations. For purposes of this Permit, "emergency" shall mean discharges that may cause damage to the municipal wastewater system or other significant adverse conditions. The City of Rockville may temporarily suspend this Permit upon 10 day's written notice for nonpayment of any fees, charges or penalties owed by Permittee to the City of Rockville unless such nonpayment is remedied within the 10-day period. If Permittee disputes the sums owed, Permittee shall deposit any disputed amounts in a restricted escrow with the City of Rockville and shall not be released or be the property of either party without written agreement of the parties or order of the Court. This paragraph is subject to section 4.15 regarding any disputes and shall address any release of the escrow amounts.

4.11. Penalty:

A. In the event of a Permittee's noncompliance, Permittee shall be subject to penalty in accordance with Rockville Ordinance No. 2003-08A, and City of Cold Spring Code Section 247, as they may be amended from time to time. This shall include the City of Rockville's reasonable attorney's fees and engineering costs incurred due to such violation. Penalties in this paragraph only are applicable if Stickney Hill Dairy is at fault, including attorney's fees and engineering costs.

B. Loading and flows in excess of the permitted limit shall also be billed at 150% of the standard rate provided for in the City of Rockville's fee schedule, as amended from time to time.

4.12. Wastewater Changes: Any significant change in volume or characteristics of industrial wastewater introduced in the municipal system shall be immediately reported to the Manager of the Cold Spring Wastewater Treatment Plant and the Rockville Public Works Director.

4.13. Sewer Rates and Charges:

A. Permittee shall pay within thirty (30) days of receipt of invoice all charges for its wastewater discharges in accordance with the city of Rockville fee schedule, as amended from time to time. Failure to promptly pay invoices shall be a violation of this Permit. It is understood by the parties that lab test results are available on average 2-3 weeks following submittals to said lab and shall be taken into account.

B. Billing will be on a Bi-Monthly basis and based on the average monthly permitted values. The City shall set forth in detail the basic facts, figures, calculations, data of all nature and kind which provides a basis for the "miscellaneous" portion of the Permittee's monthly bill. The City shall provide a detailed basis for any additional charges for which they request or demand Stickney Hill Dairy to pay.

4.14. Modifications: Upon thirty (30) day's advance written notice, the City of Rockville may modify the pretreatment or monitoring terms or conditions of this Permit during the term hereof if such modifications are based upon modification of the City's wastewater treatment limitations or other just cause. The City of Rockville will reserve Permittee's effluent capacity during the term of this Permit.

4.15. Dispute Resolution: Upon receipt of written notice from either party of a dispute under this Permit, the parties agree to schedule to meet within 30 days or such other times as the parties may agree to a meeting and negotiate in good faith to try to resolve any and all disputes. The parties shall promptly provide any documentation available to the party regarding the dispute following written request for negotiation. If the parties are unable to resolve the dispute by negotiation, the parties will then attempt to mediate. The parties shall jointly agree upon a suitable mediator and shall equally bear the costs of the mediation. Dispute resolution shall not be a condition precedent to temporary suspension of the Permit in accordance with Section 4.10.

2021 Budget 08.31.20		2018	2019	2019	2020	2021	2018	2019	2019	2020	2021
CODE	DESCRIPTION	ACTUAL	APPROVED	ACTUAL	APPROVED	PROPOSED	ACTUAL	APPROVED	ACTUAL	APPROVED	PROPOSED
<b>EXPENDITURES:</b>						<b>REVENUE:</b>					
101-41000	GENERAL GOVERNMENT	126,945	176,735	141,877	176,438	185,716	1,103,366	1,074,132	1,108,232	1,214,017	289,041
101-41110	MAYOR/COUNCIL	51,717	60,551	55,465	64,328	67,647	216	-	45	-	-
101-41410	ELECTIONS	6,836	1,900	1,702	8,085	1,950	4	-	-	-	-
101-41600	ROCK-FEST	44	-	-	-	-	35	-	12	-	-
101-41800	CITY ADMINISTRATION	38,242	45,471	45,311	47,656	49,898	271	-	276	-	-
101-42200	FIRE PROTECTION	170,980	506,116	470,167	299,691	287,684	89,572	87,700	108,075	46,200	38,600
101-42500	EMERGENCY MANAGEMENT	10,603	30,456	32,265	31,033	20,921	6,261	8,000	8,130	-	-
101-42800	POLICE PROTECTION	38,764	41,055	36,995	41,161	40,986	8,614	-	8,091	-	-
101-43100	HWYS, STREETS, & ROADS	330,583	416,008	433,772	421,116	410,928	9,465	50	7,012	50	-
101-45122	PARKS & RECREATION	66,424	63,182	57,796	70,643	77,337	10,087	1,100	7,591	1,100	-
101-46300	PLANNING & ZONING	138,451	159,794	140,531	145,216	142,897	48,254	25,000	79,539	46,000	35,200
	<b>NET TOTAL:</b>	<b>979,589</b>	<b>1,501,268</b>	<b>1,415,881</b>	<b>1,305,367</b>	<b>1,285,964</b>	<b>1,276,145</b>	<b>1,195,982</b>	<b>1,327,003</b>	<b>1,307,367</b>	<b>362,841</b>

	<b>2020 Tax Levy</b>	<b>1,660,286</b>							<b>Net Long/Short</b>		(923,123)
											-
	221 Lake Improvement District	19,500							<b>Additions</b>		-
	209-EDA	2,000	Fire Billing		-				<b>Debt Service</b>		(215,663)
	205-Rocori Trail	-	Street Signs		-		-		<b>215 Road &amp; Bridge</b>		(500,000)
	215 Road & Bridge	500,000			-				<b>209 EDA</b>		(2,000)
			PW Addition to Fire Hall		-				<b>221 LID</b>		(19,500)
					-		2020 Levy = 1,660,286		<b>205 Rocori</b>		-
	304 City Facility	169,505			-				<b>2020 Tax Levy</b>		1,660,286
	304 City Facility-Detached	8,228			-						-
	308 2008A Refunding 2014B	21,140			-			100.00%	<b>Fire Savings</b>		-
215,663	310 2009-A/1998 Utl Rev Bond	16,790			-				<b>EM Savings</b>		-
	General	923,123	Emergency Management		-						-
1,660,286			Fire-Truck Pumper (2026)		-				<b>Long/Short</b>		-
		1,660,286			-						
			<b>Total Additions:</b>		-						

2021 Budget 08.31.20		2018	2019	2019	2020	2021	2018	2019	2019	2020	2021
CODE	DESCRIPTION	ACTUAL	APPROVED	ACTUAL	APPROVED	PROPOSED	ACTUAL	APPROVED	ACTUAL	APPROVED	PROPOSED
<b>EXPENDITURES:</b>						<b>REVENUE:</b>					
<b>CAPITAL IMPROVEMENT PROJECTS</b>											
202-45122	Public/Park Land Dedication	-	13,500	-	30,000	30,000	134	100	13,849	9,100	-
205-45122	ROCORI TRAIL	-	30,000	1,120	30,000	30,000	2,505	13,500	145	30,000	30,000
209-41920	EDA	-	550	-	550	550	1,016	2,000	2,001	2,000	2,000
215-43100	ROAD MAINTENANCE	1,206,353	729,412	728,135	6,100	6,200	357,514	297,257	363,244	507,257	508,000
221-41000	LAKE IMPROVEMENT DISTRICT	21,937	19,716	28,272	19,720	20,225	20,981	19,575	24,797	19,575	19,700
<b>TOTAL CAPITAL IMPROVEMENT</b>		<b>1,228,290</b>	<b>793,178</b>	<b>757,527</b>	<b>86,370</b>	<b>86,975</b>	<b>382,150</b>	<b>332,432</b>	<b>404,036</b>	<b>567,932</b>	<b>559,700</b>
<b>DEBT SERVICE</b>											
304-47000	CITY FACILITIES	176,774	178,683	178,901	180,733	177,733	178,898	178,683	188,351	181,733	189,733
308-47000	2008A REFUNDING 2014B	21,562	20,922	21,140	21,512	21,092	19,904	21,322	17,809	16,557	21,640
309-47000	LAKES SEWER PROJECT BOND	41,965	493,882	35,938	493,771	493,581	59,293	224,518	58,453	224,518	216,518
310-47000	2009 UTILITY DISPOSAL PORTION	6,047	16,445	5,266	16,790	-	16,913	16,445	16,319	16,790	16,790
311-47000	2009 UTILITY WTR CORE CITY	10,433	31,437	9,998	34,307	-	32,164	31,500	31,897	34,307	34,307
312-47000	2009 UTILITY WTR P.L. PORTION	3,561	84,460	8,701	84,484	84,291	84,219	84,500	84,756	84,500	84,500
601-47000	WATER FUND	1,403	4,373	1,366	4,773	57,212	-	-	-	-	-
<b>TOTAL DEBT SRV</b>		<b>261,745</b>	<b>830,202</b>	<b>261,310</b>	<b>836,370</b>	<b>833,909</b>	<b>391,391</b>	<b>556,968</b>	<b>397,585</b>	<b>558,405</b>	<b>563,488</b>
601-49440	WATER UTILITIES	264,387	279,478	289,898	288,811	248,629	320,508	280,457	324,062	280,457	319,500
602-49490	SEWER	593,986	248,754	562,584	278,310	316,708	334,954	234,626	363,821	234,626	264,000
<b>TOTAL ENTERPRISE FUNDS</b>		<b>858,373</b>	<b>528,232</b>	<b>852,482</b>	<b>567,121</b>	<b>565,337</b>	<b>655,462</b>	<b>515,083</b>	<b>687,883</b>	<b>515,083</b>	<b>583,500</b>
<b>TOTAL ALL FUNDS</b>		<b>3,327,997</b>	<b>3,652,880</b>	<b>3,287,200</b>	<b>2,795,228</b>	<b>2,772,185</b>	<b>2,705,148</b>	<b>2,600,465</b>	<b>2,816,507</b>	<b>2,948,787</b>	<b>2,069,529</b>

**From:** Jared Crimando <jaredc@marconet.com>  
**Sent:** Wednesday, August 12, 2020 9:37 AM  
**To:** mbo@rockvillecity.org  
**Subject:** Copier and Fax Proposal  
**Attachments:** New - Konica C450i Proposal - 8-12-2020.pdf; EGoldFax Proposal 8-12-2020.docx

Good Morning Marty,

Here is what I factor your current monthly costs at:

Copier \$564.77/month  
Fax Line \$40.00/month (give or take \$5)

Monthly Current Spend - \$604.77/month

Below are the two options based on what I put together. Both will lower your operational enough to pay for the new tv in under two years! Both are great options that represent about a 25% cost reduction. I lean towards the EgoldFax option because of the added benefits of cloud faxing. Let me know what you think.

 **Option 1**

Konica C450i - \$413.30/month  
EGoldFax - \$49.00/month

New Total - \$462.30/month (lowers operational \$142.47/month or \$1,710/year)

**Option 2**

Konica C450i - \$413.30/month  
Fax Board - \$10.85/month  
Current Fax Line - \$40.00/month

New Total - \$464.15/month (lowers operational \$140.62/month or \$1,687/year)

Have a great Wednesday,

Jared Crimando | Technology Advisor



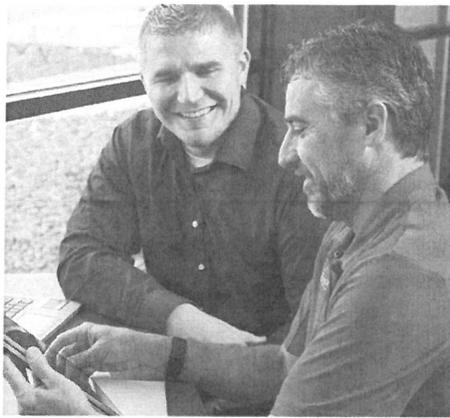
320.529.1075 | 800.892.8548 | [jaredc@marconet.com](mailto:jaredc@marconet.com)

1700 technology dr northeast | [marconet.com](http://marconet.com)

Suite 200

Willmar, MN 56201





A Proposal for

## City of Rockville

Prepared by:

Jared Crimando  
320.529.1075 or 800.892.8548  
JaredC@marconet.com

*taking technology further*

MANAGED SERVICES  
CLOUD SERVICES  
BUSINESS IT SERVICES  
CARRIER SERVICES  
COPIERS & PRINTERS



[marconet.com](http://marconet.com)



**RECOMMENDED PRINT SOLUTION**

Qty	Description
1	Konica C450I - New

**Specifications**

- 45 Black and White Pages Per Minute
- 45 Color Pages Per Minute
- 100 Sheet Bypass Tray
- (2) 500 Sheet Paper Tray w. 2,500 sheet large capacity tray
- 150 Sheet Reversing Single Pass Document Feeder
- Automatic Duplexing
- Network Printing
- Network Scanning
- Stapling Finisher with Tri-Fold
- Scan to E-Mail/Network Folder

**MANAGED ACCOUNT PROGRAM (MAP)**

With Marco’s Managed Account Program, all you pay for is the number of prints you produce. The following program includes the equipment, service, and supplies (except staples, paper and network troubleshooting services). The result is a system with the capabilities and features you need—without the administrative headaches. You may also upgrade or downgrade your equipment at any time as your needs change.

- **60 Month MAP** ..... **\$413.30/Month**
- **Fax Board (Optional)**..... **\$10.85/Month**
- Black and White Prints **included** per Month: 3,400
- Black and White Print Overages: .0073/Print
- Color Prints **included** per Month: 1,250
- Color Print Overages: .05/Print

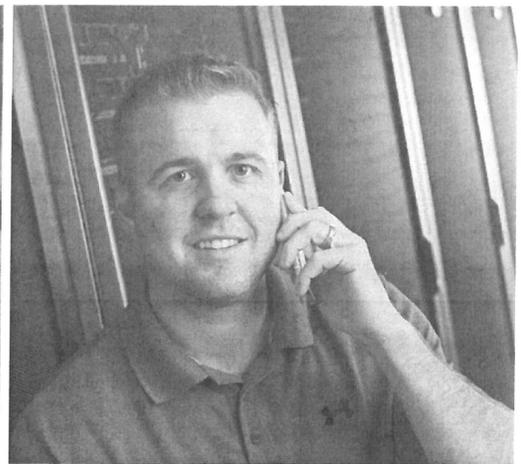
**DELIVERY, INSTALLATION, INITIAL SUPPLIES AND INITIAL TRAINING**

Delivery, Installation, Initial Supplies & Initial Training..... Included

*The above pricing does not include applicable sales tax.  
Prices quoted are subject to change and should be verified before placing your order.*

Accepted by: \_\_\_\_\_ Date: \_\_\_\_\_

By signing this proposal, you are authorizing Marco Technologies LLC to order, install and invoice the above listed equipment.



**eGoldFax**  
by GoldFax

PURE  
CLOUD  
FAXING™

## *eGoldfax Cloud Faxing Proposal*

CITY OF ROCKVILLE  
229 E BROADWAY ST  
ROCKVILLE, MN 56369

Prepared by:

**Jared Crimando | Technology Advisor**  
320.529.1075 or 800.892.8548  
[jaredc@marconet.com](mailto:jaredc@marconet.com)

[marconet.com](http://marconet.com)

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COPIERS & PRINTERS

**marco.**

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## eGoldFax

A Pure Cloud solution that lets you fax from email and integrated MFPs quickly and easily. There is no need for on premise fax telephone lines, server applications, or telephone system integration. *All you need is Internet Access!*

- Keep existing Fax numbers
- Never a busy Signal for incoming faxes
- Monthly Pages pooled over all numbers
- Unlimited Users
- Unlimited Devices (Sharp OSA application, Scan to email enabled MFPs)
- Eliminate Phone Lines
- Eliminate costly Fax Board on MFPs

## Fax Digitally right from your Computer or Smart Phone!

- Address eMail to: ***faxnumber@egoldfax.com***
- Subject and Message text are placed on Fax Cover Page
- Auto Fax Cover sheet is customizable with your logo
- Attach Documents to email (Word, Excel, PDF, TIFF, JPEG, or BMP)

## Secure, Encrypted Delivery

- eGoldFax Supports email encryption using Transport Layer Security (TLS 1.2)
- eGoldFax Center – PCI Data Security Standard (PCI-DSS) Level 1 Certification
- HIPAA compliant

## Incoming Faxes

- Each individual Fax number can be:
  - Routed to an email address, Printer, or Network Folder

## *eGoldFax Cloud Faxing Solution*

**60-Month Agreement: \$49.00/month**

**Includes:**

eGoldfax Cloud Faxing for up to 250 Sent and Received Pages per Month

- Includes Support
- Device Integration
- Monthly Pages pooled over all numbers
- Print Incoming faxes to print device
- 1 – Lines Ported to eGoldfax
- 1 – Additional Line Included (Local Number)
- Overages are billed at \$0.10 per page over the 250 Monthly Volume for pages sent and received
  - eGoldFax will bill directly for any overages

Device Implementation, Configuration and Training (on-site and remote)

5 - Years Support & Maintenance<sup>±</sup>

<sup>±</sup>Valid Software Maintenance & Support Contract entitles Customer to unlimited phone support and upgrade software as available.

*The above pricing does not include applicable sales tax.  
Prices quoted are subject to change and should be verified before placing your order.*

\_\_\_\_\_  
Approval Signature

\_\_\_\_\_  
Date

*Signing this document indicates that you have read this document, are indicating your approval to move forward with the proposed items listed above, and have the authority to do so.*